



This Product Highlights Sheet is an important document.

- It highlights the key terms and risks of the ILP Sub-Fund and complements the Product Summary.
- It is important to read the Product Summary before deciding whether to purchase the ILP Sub-Fund. If you do not have a copy, please contact us to ask for one.
- You should not invest in the ILP Sub-Fund if you do not understand it or are not comfortable with the accompanying risks.

## AIA GREATER CHINA BALANCED FUND (the “Sub-Fund”)

<b>Product Type</b> (Units in the ILP sub-fund are <u>not</u> Excluded Investment Products) <sup>1</sup>	<b>ILP Sub-Fund<sup>2</sup></b>	<b>Launch Date</b>	<b>21 January 2003</b>
<b>Manager</b>	<b>AIA Investment Management Private Limited</b>	<b>Custodian</b>	<b>Citibank N.A. Singapore Branch</b>
<b>Capital Guaranteed</b>	<b>No</b>	<b>Dealing Frequency</b>	<b>Every Business Day<sup>3</sup></b>
<b>Name of Guarantor</b>	<b>N.A</b>	<b>Expense Ratio for year ended 31 December 2019</b>	<b>1.55%</b>

### SUB-FUND SUITABILITY

<p><b>WHO IS THE SUB-FUND SUITABLE FOR?</b></p> <ul style="list-style-type: none"> <li>• The Sub-Fund is <u>only</u> suitable for investors who: <ul style="list-style-type: none"> <li>◦ Seek to achieve long-term capital growth through equities and equity-related securities and stable income through fixed income securities;</li> <li>◦ Want exposure to the economies of countries within the Greater China Region; and</li> <li>◦ Are willing to accept some short-term fluctuations in the value of their investments.</li> </ul> </li> </ul> <p>Investments in this Sub-Fund are subject to investment risks including the possible loss of the principal amount invested.</p> <p>Units in the ILP sub-fund are <u>not</u> Excluded Investment Products.</p>	<p><b>Further Information</b></p> <p>Please refer to Appendix 12 of the AIA Investment Fund Product Summary for further information on the suitability of the Sub-Fund.</p>
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### KEY FEATURES OF THE SUB-FUND

<p><b>WHAT ARE YOU INVESTING IN?</b></p> <ul style="list-style-type: none"> <li>• You are investing in an ILP Sub-Fund that feeds 100% into two underlying funds constituted in Luxembourg and Singapore respectively. The Sub-Fund aims to provide you with returns through investments principally in equity and equity-related securities of companies with exposure to the economies of countries within the Greater China Region and stable income with capital preservation through investments in primarily fixed income securities.</li> <li>• The asset mix of the Sub-Fund is generally 60% into Fidelity Funds – Greater China Fund II and 40% into PineBridge International Funds – Singapore Bond Fund. However, the asset mix may vary depending on markets conditions.</li> </ul>	<p>Please refer to Appendix 12 of the AIA Investment Fund Product Summary for further information on features of the Sub-Fund.</p>
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### Investment Strategy

<ul style="list-style-type: none"> <li>• This Sub-Fund is managed with the objective of achieving long-term capital growth principally from a portfolio of equity and equity-related securities of companies with exposure to the economies of countries within the Greater China Region and stable income with capital preservation through investments in primarily fixed income securities of high credit quality issuers, denominated primarily in SGD, in such proportion as the Manager deems fit.</li> </ul>	<p>Please refer to Appendix 12 of the AIA Investment Fund Product Summary for further information.</p>
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Parties Involved	
<p><b>WHO ARE YOU INVESTING WITH?</b></p> <ul style="list-style-type: none"> <li>• The Custodian of the Sub-Fund is Citibank N.A. Singapore Branch.</li> <li>• The Manager of the Sub-Fund is AIA Investment Management Private Limited.</li> <li>• The Managers of the underlying funds are FIL Fund Management Limited and PineBridge Investments Singapore Limited.</li> </ul>	<p>Please refer to Appendix 12 of the AIA Investment Fund Product Summary for further information, on the role and responsibilities of these entities and what happens if they become insolvent.</p>
KEY RISKS	
<p><b>WHAT ARE THE KEY RISKS OF THIS INVESTMENT?</b></p> <p>The value of the Sub-Fund and its distribution (if any) may rise or fall. These risk factors may cause you to lose some or all of your investment:</p>	<p>Please refer to Appendix 12 of the AIA Investment Fund Product Summary for further information on risks of the Sub-Fund.</p>
Market and Credit Risks	
<ul style="list-style-type: none"> <li>• <b>You are exposed to market risks.</b> <ul style="list-style-type: none"> <li>◦ As the Sub-Fund invests in securities primarily in the Greater China Region, the Net Asset Value of the Sub-Fund will be influenced by the prices of these investments. The investments in these markets may be affected by changes in political conditions, regulatory, economic and interest rates environment.</li> </ul> </li> <li>• <b>You are exposed to credit risks.</b> <ul style="list-style-type: none"> <li>◦ Bonds and other fixed income securities in which the Sub-Fund may invest in are subject to credit risks, such as risk of default by issuers.</li> </ul> </li> <li>• <b>You are exposed to risks in investing in specific markets.</b> <ul style="list-style-type: none"> <li>◦ While investments in a single country, specific industries, sectoral or regional funds may present greater opportunities and potential for capital appreciation, they may be subjected to higher risks as they may be less diversified than a global portfolio.</li> <li>◦ The regulatory, disclosure and financial reporting standards may differ significantly from, and offer less investor protection compared to, internationally recognised standards.</li> </ul> </li> </ul>	
Liquidity Risks	
<ul style="list-style-type: none"> <li>• <b>The Sub-Fund is not listed and you can only redeem on Valuation Days<sup>4</sup>.</b> <ul style="list-style-type: none"> <li>◦ There is no secondary market for the Sub-Fund. All redemption requests should be made to the AIA Customer Service Centre or through your AIA Financial Services Consultant or Insurance Representative.</li> </ul> </li> </ul>	
Product-Specific Risks	
<ul style="list-style-type: none"> <li>• <b>You are exposed to risks of investing in equities.</b> <ul style="list-style-type: none"> <li>◦ The value of the securities in which the Sub-Fund will invest will fluctuate depending upon the general trends of stock markets and prevailing interest rates.</li> <li>◦ The economic environment of the countries in which the Sub-Fund invests will have an impact on the value of the securities acquired. The value of the Sub-Fund is affected by such changes in the market conditions and interest rates.</li> </ul> </li> <li>• <b>You are exposed to risks of investing in fixed income securities.</b> <ul style="list-style-type: none"> <li>◦ An increase in interest rates and/or credit risk premiums will generally reduce the value of the fixed income securities.</li> </ul> </li> <li>• <b>You are exposed to risks of using derivative instruments.</b> <ul style="list-style-type: none"> <li>◦ The Sub-Fund is authorised to use derivative instruments from time to time. As the volatility of prices of derivative instruments may be higher than that of their underlying stocks, commodities or other benchmarks, these derivative instruments are riskier.</li> </ul> </li> </ul>	



<p><b>HOW CAN YOU EXIT FROM THIS INVESTMENT AND WHAT ARE THE RISKS AND COSTS IN DOING SO?</b></p> <ul style="list-style-type: none"> <li>You can exit the Sub-Fund at any time by submitting a surrender/withdrawal request to us at our Customer Service Centre or through your AIA Financial Services Consultant or Insurance Representative. Any instruction for redemption of units submitted may not be withdrawn by you without our prior consent.</li> <li>The price at which units are redeemed is called the Bid Price. Please refer to the relevant Product Summary for details.</li> <li>Your Bid Price is determined as follows: <ul style="list-style-type: none"> <li>If you submit the redemption order on or before 2pm on a Valuation Day<sup>4</sup>, you will be paid a price based on the Net Asset Value of the Sub-Fund at the close of that Business Day<sup>3</sup>.</li> <li>If you submit the redemption order after 2pm, you will be paid a price based on the Net Asset Value at the close of the next Valuation Day<sup>4</sup>.</li> </ul> </li> </ul>	<p>Please refer to “Policy Options and Flexibilities”, “Redemption of Units” and “Pricing and Cut-off Times” under the Other Material Information section of the Product Summary of your Insurance Plan.</p>
<ul style="list-style-type: none"> <li>The sale proceeds that you will receive will be the Bid Price multiplied by the number of units sold, less any charges. An example is as follows:</li> </ul> <p style="margin-left: 40px;"> Bid Price X Number of units sold = Gross Sale Proceeds  S\$1.250 X 1,000 = S\$1,250 </p> <p style="margin-left: 40px;"> Gross Sale Proceeds - Exit Charge* = Net Sale Proceeds </p> <p>* Please refer to the respective product summaries for any fees and charges applicable to the partial withdrawal and/or full surrender.</p> <ul style="list-style-type: none"> <li>If you cancel your policy within the Free-Look period of 14 days from the time you receive your policy, you will get a refund of your premium paid without interest, after the following adjustments: <ol style="list-style-type: none"> <li>any change in the Bid Price of the Sub-Fund chosen by you since the relevant Valuation Day<sup>4</sup> on which units were credited to your policy, as at the Valuation Day<sup>4</sup> following the date of receipt of your request; and</li> <li>any costs incurred by us in assessing the risk for your policy, including but not limited to medical fees incurred by us in processing your application,</li> </ol> subject to the maximum amount of the premiums paid without interest. </li> </ul> <p>If we have posted the policy to you, the 14-day Free-Look period will start seven days after we have posted the policy to you.</p>	<p>Please refer to the “Free-Look Period” under the Other Material Information section of the Product Summary of your Insurance Plan.</p>
<b>CONTACT INFORMATION</b>	
<p><b>HOW DO YOU CONTACT US?</b></p> <p>You may contact your AIA Financial Services Consultant or Insurance Representative. Alternatively, you may visit AIA.COM.SG or contact our AIA Customer Care Hotline at 1800 248 8000.</p> <p>Customers Service Centre: 1 Finlayson Green, Singapore 049246  Monday - Friday, 8.45am - 5.30pm</p>	

<sup>1</sup> In order for units in the ILP sub-fund to be classified as Excluded Investment Products, the investment objectives and investment focus of the ILP sub-fund, and investment approach of the manager have to be stated in the product summary:

- (a) To invest only in deposits or other Excluded Investment Products; and
- (b) Not to engage in securities lending or repurchase transactions for the ILP sub-fund.

The definition of “Excluded Investment Product” can be found in Annex 1 to the Notice on Recommendations on Investment Products [Notice No. FAA-N16] at <https://www.mas.gov.sg/regulation/notices/notice-faa-n16>

<sup>2</sup> For ILP Sub-Funds that feed 100% into an underlying Collective Investment Scheme (CIS) fund, some of the information provided below could be similar to the underlying CIS fund.

<sup>3</sup> “Business Day” means any day (other than a Saturday or Sunday) on which commercial banks are open for business in Singapore or any other day as we may determine from time to time.

<sup>4</sup> “Valuation Day” is described under the Pricing and Cut-off Times provisions of the respective Product Summary and means, in connection with the issuance, cancellation and redemption of units, every Business Day.