



This Product Highlights Sheet is an important document.

- It highlights the key terms and risks of the ILP Sub-Fund and complements the Product Summary.
- It is important to read the Product Summary before deciding whether to purchase the ILP Sub-Fund. If you do not have a copy, please contact us to ask for one.
- You should not invest in the ILP Sub-Fund if you do not understand it or are not comfortable with the accompanying risks.

## AIA ELITE BALANCED FUND (the “ILP Sub-Fund”)

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| <b>Product Type</b><br>(Units in the ILP sub-fund are <b>not</b> Excluded Investment Products) <sup>1</sup> | <b>ILP Sub-Fund<sup>2</sup></b>                  | <b>Launch Date</b>                                   | <b>19 July 2019</b>                   |
| <b>Manager of the ILP Sub-Fund (the “Manager”)</b>  | <b>AIA Investment Management Private Limited</b> | <b>Custodian</b>                                     | <b>Citibank N.A. Singapore Branch</b> |
| <b>Capital Guaranteed</b>   | <b>No</b>  | <b>Dealing Frequency</b>                             | <b>Every Business Day<sup>3</sup></b> |
| <b>Name of Guarantor</b>  | <b>N.A</b>                                       | <b>Expense Ratio for year ended 31 December 2022</b> | <b>1.33%</b>                          |

### ILP SUB-FUND SUITABILITY

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| <p><b>WHO IS THE ILP SUB-FUND SUITABLE FOR?</b></p> <ul style="list-style-type: none"> <li>• The ILP Sub-Fund is only suitable for investors who: <ul style="list-style-type: none"> <li>◦ Seek to achieve long-term total return with moderate risk through direct and indirect investments in equities and bonds; and</li> <li>◦ Are willing to accept some short-term fluctuations in the value of their investments.</li> </ul> </li> </ul> <p>Investments in this ILP Sub-Fund are subject to investment risks including the possible loss of the principal amount invested.<br/>Units in the ILP Sub-fund are not Excluded Investment Products.</p> | <p>Please refer to the AIA Investment Fund Product Summary for further information on the suitability of the Sub-Fund.</p> |
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### KEY FEATURES OF THE ILP SUB-FUND

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| <p><b>WHAT ARE YOU INVESTING IN?</b></p> <ul style="list-style-type: none"> <li>• You are investing in an ILP Sub-Fund constituted in Singapore, which feeds predominantly into the underlying funds that resides under AIA Investment Funds, an open-ended investment company incorporated in Luxembourg and its home regulator is the Commission de Surveillance du Secteur Financier (CSSF).</li> <li>• The ILP Sub-Fund’s expected average direct and indirect exposure to equities will be approximately 60% over the long-term, however this exposure may vary from time to time. The other 40% will be invested in fixed income or money market instruments.</li> </ul> | <p>Please refer to the AIA Investment Fund Product Summary for further information on features of the Sub-Fund.</p> |
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### Investment Strategy

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| <ul style="list-style-type: none"> <li>• The ILP Sub-Fund seeks to achieve its investment objective by obtaining direct or indirect exposure to a broad range of asset classes, which may include equity and equity-related securities (including, but not limited to, common shares, preference shares, warrants, rights issues and depositary receipts (American Depositary Receipts (ADRs) and Global Depositary Receipts (GDRs)), fixed income and fixed income-related securities, money market instruments and cash. Indirect exposure to these asset classes will be achieved through investments in units or shares of eligible collective investment schemes, including but not limited to the Underlying Funds, exchange traded funds and other index funds.</li> <li>• The asset mix may vary, depending on market conditions. There will be periodic rebalancing to minimize deviation from the stated proportions set above.</li> </ul> | <p>Please refer to the AIA Investment Fund Product Summary for further information.</p> |
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| Parties Involved  |  |
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| <p><b>WHO ARE YOU INVESTING WITH?</b></p> <ul style="list-style-type: none"> <li>• Product Provider: AIA Singapore Private Limited</li> <li>• Manager of the ILP Sub-Fund: AIA Investment Management Private Limited</li> <li>• Fund Administrator and Custodian of AIA Investment Funds: HSBC France (Luxembourg branch)</li> <li>• Manager of AIA Investment Funds: AIA Investment Management Private Limited</li> <li>• Sub-Manager(s)* of AIA Investment Funds: Baillie Gifford Overseas Limited, Wellington Management Company LLP, BlackRock Financial Management, Inc. Capital International, Inc. and FIL Investment Management (Singapore) Limited</li> </ul> <p>* Initial list of Sub-Managers under AIA Investment Funds for reference only and is not intended to be exhaustive.</p>  | <p>Please refer to the AIA Investment Fund Product Summary for further information, including what happens if they become insolvent.</p> |
| KEY RISKS   |  |
| <p><b>WHAT ARE THE KEY RISKS OF THIS INVESTMENT?</b></p> <p>The value of the ILP Sub-Fund and its distribution (if any) may rise or fall. These risk factors may cause you to lose some or all of your investment:</p>  | <p>Please refer to the AIA Investment Fund Product Summary for further information on risks of investing in the Sub-Fund.</p>            |
| Market and Credit Risks   |  |
| <ul style="list-style-type: none"> <li>• <b>You are exposed to market risks.</b> <ul style="list-style-type: none"> <li>◦ As the ILP Sub-Fund invests in securities globally, the Net Asset Value of the ILP Sub-Fund will be influenced by the prices of these investments. The investments in these markets may be affected by changes in political conditions, regulatory, economic and interest rates environment.</li> </ul> </li> <li>• <b>You are exposed to credit risks.</b> <ul style="list-style-type: none"> <li>◦ Bonds and other fixed income securities in which the ILP Sub-Fund may invest in are subject to credit risks, such as risk of default by issuers.</li> </ul> </li> <li>• <b>You are exposed to risks of investing in specific markets.</b> <ul style="list-style-type: none"> <li>◦ While investments in a single country, specific industries, sectoral or regional funds may present greater opportunities and potential for capital appreciation, they may be subjected to higher risks as they may be less diversified than a global portfolio.</li> <li>◦ The regulatory, disclosure and financial reporting standards may differ significantly from, and offer less investor protection compared to, internationally recognised standards.</li> </ul> </li> <li>• <b>You are exposed to currency risk.</b> <ul style="list-style-type: none"> <li>◦ The income earned by the ILP Sub-Fund may be affected by fluctuations in foreign exchange rates. The Manager may actively monitor and manage the ILP Sub-Fund's exposure to adverse foreign exchange risks by hedging through the forwards or futures markets.</li> </ul> </li> </ul> |  |
| Liquidity Risks   |  |
| <ul style="list-style-type: none"> <li>• <b>The ILP Sub-Fund is not listed and you can only redeem on Valuation Days<sup>4</sup>.</b> <ul style="list-style-type: none"> <li>◦ There is no secondary market for the ILP Sub-Fund. All redemption requests should be made to the AIA Customer Service Centre or through your AIA Financial Services Consultant or Insurance Representative.</li> </ul> </li> </ul>   |  |

## Product-Specific Risks

- **You are exposed to risks of investing in equities.**
  - The value of the securities in which the ILP Sub-Fund will invest will fluctuate depending upon the general trends of stock markets and prevailing interest rates..
  - The economic environment of the countries in which the ILP Sub-Fund invests will have an impact on the value of the securities acquired. The value of the ILP Sub-Fund is affected by such changes in the market conditions and interest rates.
- **You are exposed to risks of investing in fixed income securities.**
  - An increase in interest rates and/or credit risk premiums will generally reduce the value of the fixed income securities.
- **You are exposed to risks of using derivative instruments.**
  - The ILP Sub-Fund is authorised to use derivative instruments from time to time. As the volatility of prices of derivative instruments may be higher than that of their underlying stocks, commodities or other benchmarks, these derivative instruments are riskier.

## FEES AND CHARGES

### WHAT ARE THE FEES AND CHARGES OF THIS INVESTMENT?

#### Payable directly by you

- You will need to pay the following fees and charges as a percentage of your gross investment sum:

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| <b>Sales charge / premium charge / bid-offer spread</b> | ◦ N.A |
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| <b>Switching fee</b> | ◦ N.A |
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There may be other fees and charges imposed at the investment-linked product level. Please refer to the Product Summary applicable to the investment-linked policy which you have purchased or intend to purchase for these applicable fees and charges.

#### Payable by the ILP Sub-Fund from invested proceeds

- The ILP Sub-Fund will pay the following fees and charges to the Manager and other parties:

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| <b>Management fee</b> | ◦ 1.25% (max 3%) per annum of its Net Asset Value |
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| <b>Trailer Fee</b> | ◦ The trailer fee that the Company expects to receive for balanced ILP sub-fund range from 0% - 77% (Median: 31%) per annum of Management fee |
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Trailer fee is not an added fee charged to the ILP Sub-Fund but a component of Management fee.

These fees and charges are not guaranteed. We may change the fees and charges or introduce new fees and charges although they will not exceed the maximum limits stated in the applicable Product Summary or AIA Investment Fund Product Summary. We will give you prior written notification of at least 1 month before the change.

Please refer to “Fees and Charges” section of the Product Summary of your Insurance Plan.

Please refer to the AIA Investment Fund Product Summary for further information on the fees and charges.

## VALUATIONS AND EXITING FROM THIS INVESTMENT

### HOW OFTEN ARE VALUATIONS AVAILABLE?

- Valuations are available on every Business Day<sup>3</sup>. You may obtain the indicative Bid Price of the units of the Sub-Fund, and the dealing days to which the prices apply, from our corporate website at AIA.COM.SG

### HOW CAN YOU EXIT FROM THIS INVESTMENT AND WHAT ARE THE RISKS AND COSTS IN DOING SO?

- You can exit the ILP Sub-Fund at any time by submitting a surrender/withdrawal request to us at our Customer Service Centre or through your AIA Financial Services Consultant or Insurance Representative.

Please refer to “Obtaining Prices of Units” section of the Product Summary of your Insurance Plan.

Please refer to “Policy Options and Flexibilities”, and “Pricing and Cut-off Times” under the Other Material Information section of the Product Summary of your Insurance Plan.

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| <ul style="list-style-type: none"> <li>• The price at which units are redeemed is called the Bid Price. Please refer to the relevant Product Summary for details</li> <li>• Your Bid Price is determined as follows: <ul style="list-style-type: none"> <li>o If you submit the redemption order on or before 2pm on a Valuation Day<sup>4</sup>, you will be paid a price based on the Net Asset Value of the ILP Sub-Fund at the close of that Business Day<sup>3</sup></li> <li>o If you submit the redemption order after 2pm, you will be paid a price based on the Net Asset Value at the close of the next Valuation Day<sup>4</sup></li> </ul> </li> <li>• The sale proceeds that you will receive will be the Bid Price multiplied by the number of units sold, less any charges. An example is as follows: <p style="margin-left: 20px;">Bid Price X Number of units sold = Gross Sale Proceeds<br/> SS\$1.250 X 1,000 = SS\$1,250</p> <p style="margin-left: 20px;">Gross Sale Proceeds - Exit Charge* = Net Sale Proceeds</p> <p style="margin-left: 20px;">* Please refer to the respective product summaries for any fees and charges applicable to the partial withdrawal and/or full surrender.</p> </li> <li>• If you cancel your policy within the Free-Look period of 14 days from the time you receive your policy, you will get a refund of your premium paid without interest, after the following adjustments: <ul style="list-style-type: none"> <li>a) any change in the Bid Price of the ILP Sub-Fund chosen by you since the relevant Valuation Day<sup>4</sup> on which units were credited to your policy, as at the Valuation Day<sup>4</sup> following the date of receipt of your request; and</li> <li>b) any costs incurred by us in assessing the risk for your policy, including but not limited to medical fees incurred by us in processing your application, subject to the maximum amount of the premiums paid without interest.</li> </ul> <p>If you opted for an electronic copy of your Policy, the 14-day free-look period will start when you receive our SMS or email notification, informing you that the policy contract documents are available for your viewing on our customer portal (My AIA SG or such other name as we may choose for our customer portal from time to time).</p> </li> </ul> | <p>Please refer to the “Free-look Period” under the Other Material Information section of the Product Summary of your Insurance Plan.</p> |
| CONTACT INFORMATION   |   |
| <p><b>HOW DO YOU CONTACT US?</b></p> <p>You may contact your AIA Financial Services Consultant / Insurance Representative. or call our Customer Care hotline at 1800-248-8000 or +65-6248-8000 (if you are calling from overseas) from Monday to Friday (excluding Public Holidays), between 8.45 a.m. to 5.30 p.m.</p>   |   |

<sup>1</sup> In order for units in the ILP sub-fund to be classified as Excluded Investment Products, the investment objectives and investment focus of the ILP sub-fund, and investment approach of the manager have to be stated in the product summary:

- (a) To invest only in deposits or other Excluded Investment Products; and
- (b) Not to engage in securities lending or repurchase transactions for the ILP sub-fund.

The definition of “Excluded Investment Product” can be found in Annex 1 to the Notice on Recommendations on Investment Products [Notice No. FAA-N16] at <https://www.mas.gov.sg/regulation/notices/notice-faa-n16>

<sup>2</sup> For ILP Sub-Funds that feed 100% into an underlying Collective Investment Scheme (CIS) fund, some of the information provided below could be similar to the underlying CIS fund.

<sup>3</sup> “Business Day” means any day (other than a Saturday or Sunday) on which commercial banks are open for business in Singapore or any other day as we may determine from time to time.

<sup>4</sup> “Valuation Day” is described under the Pricing and Cut-off Times provisions of the respective Product Summary of your Insurance Plan and means, in connection with the issuance, cancellation and redemption of units, every Business Day.