

# Navigating Turbulent Times Amidst Tariff Concerns and Uncertainties

#### **TABLE OF CONTENTS**

02

Asset Class Performance

03

Macro Backdrop

03

AIA House View

04

U.S.-China Trade Tension

05

Elite Portfolio Performance

06

Elite Investment Strategy

07

Stewardship Insights:

---- BlackRock

### **Key Takeaway**

- In the first quarter of 2025, global financial markets experienced higher volatility, driven by escalating trade tensions as well as central bank policy uncertainty. The S&P 500 dipped 4.6% while equity markets outside of U.S. showed greater resilience. U.S. Treasuries rallied as investors sought safer-haven assets amid shifting economic policies and weaker investor sentiments.
- Escalating U.S.-China trade tension continue to impact markets with reciprocal tariffs reaching a high of 145%. Central bank policies remain divergent, with the Fed adopting a wait-and-see approach while the European Central Bank (ECB) maintains a more easing policy stance.
- In view of tariff impact and uncertainty, we maintain a cautious approach while positioning for long-term trends and opportunities, focusing on active portfolio management and diversification to navigate the volatility ahead.

1



## **ASSET CLASS PERFORMANCE (Q1 2025)**

Asset Classes	Sub Classes	Benchmark	Q1 2025	AIA Commentary
	<b>Global Equities</b>	MSCI World Index	-1.8%	Tariff Turmoil:     U.S. equity markets faced persistent volatility in Q1 due to tariff-related headlines, including new tariffs on imports from Mexico, Canada, and China, and uncertainty around impending tariff announcements.
	- U.S. Equities	S&P 500 Index	-4.3%	DeepSeek Phenomenon:  The rise of China's DeepSeek AI, offering similar capabilities at a lower cost, has raised concerns about potential overvaluation in U.S. AI-related stocks, adding to market jitters.
Equity	Asia ex-Japan Equities	MSCI Asia (ex. Japan) Index	1.9%	Dispersion and Outperformance in Asia:     Asian equity markets showed high dispersion in Q1, with Hong Kong-listed Chinese stocks outperforming,
	- China	CSI300 Index	-2.8%	up 15% year-to-date, due to positive sentiment from DeepSeek's AI breakthrough, and hints of supportive policies from Beijing. In contrast, domestic Chinese stocks fell by 2.8%, and Indian stocks declined by 2.9%,
	- Hong Kong	Hang Seng Index	15.4%	while Japan's market faced headwinds from a stronger yen.  • Stabilization and Intervention:
	- Japan	Nikkei 225 Index	-10.7%	Following early April dips due to Trump's tariffs, China state-linked investors stepped in to stabilize the Chinese stock market.
	World Government Bonds	FTSE World Govt Bond Index	2.6%	Flight to Safety:     Investors favored government bonds due to heightened global uncertainty and market volatility.     Stable Corporate Borrowing:     The Federal Reserve's steady interest rates and signals.
Fixed Income	U.S. Corporate Bond	Bloomberg US Corporate Bond Index	2.3%	of potential cuts supported confidence in the corporate bond market.  • <u>Yield-Seeking Behavior:</u> Despite market volatility, investors continued to pursue higher yields in the global high-yield bond
	Global High Yield Bonds	ICE BofA Global High Yield Index	2.0%	<ul> <li>Fed's Growth Focus:</li> <li>Fed maintained its cautious approach, maintaining rates and hinting at future cuts, reflects a priority on supporting economic growth while managing inflation expectations.</li> </ul>
Cook O Common	Cash Return	Bloomberg Cash Index	1.1%	Cash Preference:     Amid global uncertainty, investors favored cash holdings, seeking liquidity and stability.      Dellar Mealman.
Cash & Currency	U.S. dollar terturn	Dollar Index	-3.9%	Dollar Weakness:     Trump's tariff policies contributed to short-term inflation concerns and longer-term growth worries, leading to a decline in the dollar's strength.
	Global Commdity	S&P GSCI Index Spot	3.7%	Commodity Resilience:     Global commodities showed resilience, driven by increased demand for safe-haven assets amid economic uncertainty.
Commodity	Gold	Gold	19.8%	<ul> <li>Gold Surge:         Gold prices rose significantly, driven by its traditional role as a safe-haven asset during periods of market     </li> </ul>
	Crude Oil (WTI)	Generic 1st 'CL' Future	0.7%	<ul> <li>volatility and geopolitical tensions.</li> <li>Crude Oil Stability:         Crude oil (WTI) remained relatively stable, reflecting steady demand and supply dynamics despite broader economic uncertainties.     </li> </ul>

Source: Bloomberg, AIA Investments. All figures are total return in percentages and represent data as of 31 Mar 2025.



# Trump's Aggressive Trade Policy and China's Retaliation



President Donald Trump's return to the White House has sparked a new era of trade protectionism, marked by the introduction of reciprocal tariffs on April 2, which he described as a "Liberation Day." (Check our <u>Special Fund Insights</u> for more detailed analysis). Subsequently, Trump announced on April 9 a 90-day delay in implementing higher reciprocal tariffs for all countries except China. Despite this move, the situation remains tense as China has responded with its own reciprocal tariffs, escalating the situation into a tit-for-tat trade conflict.

The implementation of these tariffs is poised to have significant repercussions for the global economy and financial markets. Expected outcomes include increased import costs, disrupted supply chains, and retaliatory measures from major trading partners. The uncertainty surrounding the implementation and potential negotiations add an additional layer of volatility to financial markets, sparking concerns over potential higher inflation and slowing economic growth.

# Global Central Banks' Divergent Paths



While the Federal Reserve has kept interest rates steady at 4.25% to 4.5% this year, adopting a "wait-and-see" approach, the European Central Bank (ECB) has taken a more proactive stance. The ECB has cut its main rate for the third time this year, reducing it to 2.25%, to combat slowing eurozone growth and the impact of U.S. tariffs.

The ECB's decisions are data-driven and made on a meeting-by-meeting basis, responding to declining inflation and a deteriorating growth outlook exacerbated by trade tensions. Although the ECB hints that its rate-cutting cycle may be nearing its end, it remains ready to adjust based on incoming data.

In contrast, the Bank of Japan (BOJ) has already raised its short-term policy rate to 0.5% in January and is expected to hike further, potentially to 0.75%, in July. The BOJ's future rate decisions will depend on wage growth and inflation, particularly if food costs continue to drive broader inflation.

#### **AIA GROUP INVESTMENTS HOUSE VIEW**

Asset Class	_	=	+	Comment			( - )	(=)	(+)
Global Equities		=		Tariff shock. N  U.S. underper	utral from small OW lear-term risks finel formance in the sel luation and growth	ly balanced. Il-off hints at the			,
- Asia Ex-Japan Equities		=		dispute with p	tic on China equities potential policy supp pply chain disruptio an due to tech supp	port . ons affecting Asi	a. Cauti		
Fixed Income		=		Policy uncerta	ninty creates risks in	both direction:	S.		
Cash			+	<ul> <li>Holding some risk assets sta</li> </ul>	cash as buffer amid bilize.	d uncertainty bu	ut ready	to dep	loy once

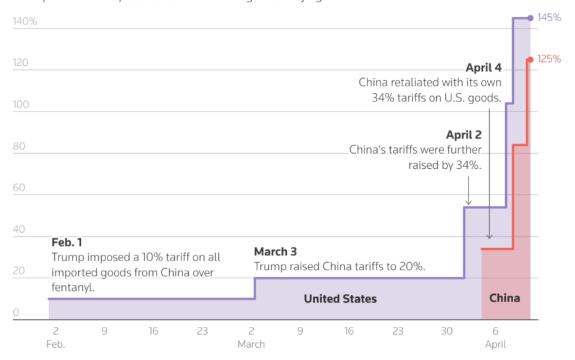
\* Note: OW = Overweight; N = Neutral; UW = Underweight

## **AIA** Investments

# U.S.-CHINA TRADE ESCALATION: A GROWING GLOBAL CONCERN

#### Tariff tit-for-tat between Trump and China

The two world superpowers have been engaged in a trade war since U.S. President Donald Trump dramatically escalated his tariffs against Beijing.



Note: Data covers tariffs imposed against all imported goods for either countries. The U.S. and China have slapped separate specific tariffs on select goods like steel and agriculture products, which come on top of these duties.

Source: Reuters reporting

Prinz Magtulis • April 11, 2025 | REUTERS

Step chart showing the rising tariff rates imposed by the U.S. and China against each other since February 1.

President Donald Trump's return to the White House has initiated a new wave of aggressive trade protectionism, highlighted by the announcement of reciprocal tariffs on April 2, termed a "liberation day." This policy introduces a universal 10% tariff on all imports from April 5, 2025, with additional higher tariffs targeting nations with significant trade surpluses with the U.S., effective April 9.

In response to escalating tensions, Trump postponed the higher reciprocal tariffs for 90 days for all countries except China. China retaliated with reciprocal tariffs, resulting in a 125% additional tariff on U.S. imports. China also imposed a 20% tariff on fentanyl-related imports, exacerbating the trade conflict.

The U.S. administration is leveraging tariff negotiations to pressure its partners into reducing their trade with China, while China has warned it will retaliate against any country that cooperates with the U.S. in ways that undermine Beijing's interests. This escalating trade war threatens to draw other nations into the conflict, adding to global economic uncertainty.



#### AIA STEWARDSHIP – ELITE FUNDS

### **Portfolio Performance**

Our investment approach focuses on long-term opportunities and application of bi-directional risk management. For Elite Funds, we combine AIA stewardship with best-in-class managers to seek long term opportunities. Equity markets entered 2025 on the back of 2 consecutive years of double-digit returns. There was a reversal in 1Q 2025 which saw equity markets ended the quarter down. Elite Funds were also impacted by the drawdown in the equity markets and were down in 1Q 2025. As USD depreciated against SGD, the SGD Elite Funds posted lower returns than the USD Elite Funds. Over a longer timeframe, Elite Adventurous SGD and USD funds delivered high single digit returns since inception. This is a clear testament to the benefits of staying the course and having a disciplined approach to investing.

A summary of absolute portfolio performances is set out below.

Absolute Performance		Q1 - 25	1 Year	2 Year	3 Year	5 Year	Since Inception*
SGD Funds	AIA Elite Adventurous Fund [1]	-4.62%	0.94%	10.01%	1.86%	10.78%	7.49%
	AIA Elite Balanced Fund [2]	-2.83%	2.01%	8.23%	1.04%	7.17%	4.31%
	AIA Elite Conservative Fund [3]	-1.16%	2.78%	6.15%	0.03%	3.45%	1.86%
	AIA Elite Adventurous Fund [4]	-3.37%	1.51%	9.63%	2.61%	12.12%	7.95%
USD Funds	AIA Elite Balanced Fund [5]	-1.57%	2.44%	7.71%	1.72%	8.71%	5.89%
	AIA Elite Conservative Fund [6]	0.09%	3.18%	5.70%	0.66%	4.48%	2.41%

Source: AIA Investment Management, as of 31 Mar 2025.

Performance figures for a period greater than a year are annualised

Performance of the funds are on a bid-to-bid basis with net dividends reinvested, without taking into consideration the fees and charges payable through deduction of premium or cancellation of units

Past performance is not necessarily indicative of future performance

Elite funds/SICAV funds featured are not locally registered in Singapore and are only offered to related entities within AIA Group through local insurance wrappers (if appropriate) since they are not offered directly to retail investors.

<sup>\*</sup>Fund inception date: [1] 24/7/2019; [2] 25/7/2019; [3] 1/8/2019; [4] 20/7/2019; [5] 31/7/2019; [6] 20/12/2019



### **Elite Investment Strategy**

Risk assets experienced a sharp sell-off since so-called "Liberation Day" (April 2<sup>nd</sup>) as the tariffs announcements from the U.S. administration were worse than expected. Equities across geographic regions sold off, credit spreads widened significantly, and commodities fell sharply. Markets could remain volatile as market participants are assessing whether a new world order has been established, where the previous regime of globalization and free trade has been abruptly displaced by a regime where countries erect trade barriers and protectionism takes precedence. Over the short term, we remain vigilant and stay on the sidelines. Notwithstanding the short-term focus on downside risk management, taking a medium-term perspective, sharp sell-offs historically were followed by higher-than-average forward returns. A rebound in risk assets could be catalyzed by policy response as past stress episodes typically see policy makers inject liquidity into the financial system as well as fiscal stimulus. The key is to stick to a disciplined investment process, carefully weigh medium term upsides returns versus downside risks and not be whipsawed by the volatile market environment.

#### Fund Allocation as of 31 March 2025

	AIA Elite	AIA Elite	AIA Elite			
	SGD Funds	Adventurous	Balanced	Conservative		
		Fund	Fund	Fund		
	AIA Investment Funds-Aia Global Select Equity Fund	29.9%	19.5%	9.9%		
	AIA Investment Funds - AIA New Multinationals Fund	23.2%	12.7%	5.8%		
	AIA Investment Funds - AIA Global Multi-Factor Equity Fund	15.2%	10.4%	5.9%		
Equity	AIA Investment Funds - AIA Global Quality Growth Fund	7.0%	3.4%	1.1%		
Equity	Vanguard Investment Series PLC - Global Stock Index Fund	6.7%	6.3%	3.3%		
	iShares Core MSCI World UCITS ETF	6.6%	5.8%	1.9%		
	iShares Core MSCI Asia ex Japan ETF	1.0%	0.9%	1.2%		
	Amundi Index MSCI World	0.1%	0.1%	0.2%		
Fixed Income	AIA Investment Funds - AIA Diversified Fixed Income Fund	9.7%	40.2%	70.2%		
Manay Market	JPMorgan Liquidity Funds - SGD Liquidity LVNAV Fund	0.3%	0.1%	0.1%		
Money Market Fund & Cash	AIA SGD Money Market Fund	0.2%	0.5%	0.2%		
i unu a casn	Cash 0.1% 0.2%		0.2%	0.2%		
	TOTAL	100%				
	TOTAL		10070			
	TOTAL	AIA Elite	AIA Elite	AIA Elite		
	USD Funds	AIA Elite Adventurous		AIA Elite Conservative		
			AIA Elite			
		Adventurous	AIA Elite Balanced	Conservative		
	USD Funds	Adventurous Fund	AIA Elite Balanced Fund	Conservative Fund		
	USD Funds  AIA Investment Funds-Aia Global Select Equity Fund	Adventurous Fund 30.8%	AIA Elite Balanced Fund 20.6%	Conservative Fund 11.4%		
Fauity	USD Funds  AIA Investment Funds-Aia Global Select Equity Fund  AIA Investment Funds - AIA New Multinationals Fund	Adventurous Fund 30.8% 24.5%	AIA Elite Balanced Fund 20.6% 12.9%	Conservative Fund 11.4% 6.3%		
Equity	USD Funds  AIA Investment Funds-Aia Global Select Equity Fund  AIA Investment Funds - AIA New Multinationals Fund  AIA Investment Funds - AIA Global Multi-Factor Equity Fund	Adventurous Fund 30.8% 24.5% 15.0%	AIA Elite Balanced Fund 20.6% 12.9% 11.8%	Conservative Fund 11.4% 6.3% 6.0%		
Equity	USD Funds  AIA Investment Funds-Aia Global Select Equity Fund  AIA Investment Funds - AIA New Multinationals Fund  AIA Investment Funds - AIA Global Multi-Factor Equity Fund  Vanguard Investment Series PLC - Global Stock Index Fund	Adventurous Fund 30.8% 24.5% 15.0% 7.6%	AIA Elite Balanced Fund 20.6% 12.9% 11.8% 4.8%	Conservative Fund 11.4% 6.3% 6.0% 1.6%		
Equity	USD Funds  AIA Investment Funds-Aia Global Select Equity Fund  AIA Investment Funds - AIA New Multinationals Fund  AIA Investment Funds - AIA Global Multi-Factor Equity Fund  Vanguard Investment Series PLC - Global Stock Index Fund  AIA Investment Funds - AIA Global Quality Growth Fund	Adventurous Fund 30.8% 24.5% 15.0% 7.6% 6.8%	AIA Elite Balanced Fund 20.6% 12.9% 11.8% 4.8% 3.1%	Conservative Fund 11.4% 6.3% 6.0% 1.6% 1.3%		
Equity	USD Funds  AIA Investment Funds-Aia Global Select Equity Fund AIA Investment Funds - AIA New Multinationals Fund AIA Investment Funds - AIA Global Multi-Factor Equity Fund Vanguard Investment Series PLC - Global Stock Index Fund AIA Investment Funds - AIA Global Quality Growth Fund iShares Core MSCI World UCITS ETF	Adventurous Fund 30.8% 24.5% 15.0% 7.6% 6.8% 4.6%	AIA Elite Balanced Fund 20.6% 12.9% 11.8% 4.8% 3.1% 5.2%	Conservative Fund 11.4% 6.3% 6.0% 1.6% 1.3% 1.8%		
Equity Fixed Income	AIA Investment Funds-Aia Global Select Equity Fund AIA Investment Funds - AIA New Multinationals Fund AIA Investment Funds - AIA Global Multi-Factor Equity Fund Vanguard Investment Series PLC - Global Stock Index Fund AIA Investment Funds - AIA Global Quality Growth Fund iShares Core MSCI World UCITS ETF iShares Core MSCI Asia ex Japan ETF	Adventurous Fund 30.8% 24.5% 15.0% 7.6% 6.8% 4.6% 0.6%	AIA Elite Balanced Fund 20.6% 12.9% 11.8% 4.8% 3.1% 5.2% 0.8%	Conservative Fund 11.4% 6.3% 6.0% 1.6% 1.3% 1.8% 0.8%		
Fixed Income	USD Funds  AIA Investment Funds-Aia Global Select Equity Fund AIA Investment Funds - AIA New Multinationals Fund AIA Investment Funds - AIA Global Multi-Factor Equity Fund Vanguard Investment Series PLC - Global Stock Index Fund AIA Investment Funds - AIA Global Quality Growth Fund iShares Core MSCI World UCITS ETF iShares Core MSCI Asia ex Japan ETF Amundi Index MSCI World	Adventurous Fund 30.8% 24.5% 15.0% 7.6% 6.8% 4.6% 0.6% 0.1%	AIA Elite Balanced Fund 20.6% 12.9% 11.8% 4.8% 3.1% 5.2% 0.8% 0.1%	Conservative Fund 11.4% 6.3% 6.0% 1.6% 1.3% 1.8% 0.8%		
Fixed Income  Money Market	AIA Investment Funds-Aia Global Select Equity Fund AIA Investment Funds - AIA New Multinationals Fund AIA Investment Funds - AIA Global Multi-Factor Equity Fund Vanguard Investment Series PLC - Global Stock Index Fund AIA Investment Funds - AIA Global Quality Growth Fund iShares Core MSCI World UCITS ETF iShares Core MSCI Asia ex Japan ETF Amundi Index MSCI World AIA Investment Funds - AIA Diversified Fixed Income Fund	Adventurous Fund 30.8% 24.5% 15.0% 7.6% 6.8% 4.6% 0.6% 0.1% 9.8%	AIA Elite Balanced Fund 20.6% 12.9% 11.8% 4.8% 3.1% 5.2% 0.8% 0.1% 40.2%	Conservative Fund 11.4% 6.3% 6.0% 1.6% 1.3% 1.8% 0.8% 0.2% 70.1%		
Fixed Income	AIA Investment Funds-Aia Global Select Equity Fund AIA Investment Funds - AIA New Multinationals Fund AIA Investment Funds - AIA Global Multi-Factor Equity Fund Vanguard Investment Series PLC - Global Stock Index Fund AIA Investment Funds - AIA Global Quality Growth Fund iShares Core MSCI World UCITS ETF iShares Core MSCI Asia ex Japan ETF Amundi Index MSCI World AIA Investment Funds - AIA Diversified Fixed Income Fund Morgan Stanley Liquidity Funds - US Dollar Liquidity Fund	Adventurous Fund 30.8% 24.5% 15.0% 7.6% 6.8% 4.6% 0.6% 0.1% 9.8% 0.3%	AIA Elite Balanced Fund 20.6% 12.9% 11.8% 4.8% 3.1% 5.2% 0.8% 0.1% 40.2% 0.3%	Conservative Fund 11.4% 6.3% 6.0% 1.6% 1.3% 1.8% 0.8% 0.2% 70.1% 0.3%		

Note: Total Fund Allocation may not sum up to 100% due to rounding

Elite funds/SICAV funds featured are not locally registered in Singapore and are only offered to related entities within Ala Group through local insurance wrappers (if appropriate) since they are not offered directly to retail investors.

# **Stewardship Insights:**

**Exploring Investment Excellence with** 

# **BlackRock**®

How has the portfolio been positioned leading to Trump's reciprocal tariff announcement ("Liberation Day")?

**BlackRock**: We came into the year with relatively conservative positioning in the Diversified Fixed Income (DFI) strategy. Despite Trump campaigning on aggressive tariffs to curtail the U.S.'s trade deficit and intended to drive a U.S. manufacturing renaissance, markets largely ignored the potential "stagflationary" (negative growth, positive inflation) risks associated with these policies until it was largely too late. This led to a significant spike in volatility and uncertainty, which started in equity markets but eventually spilled into corporate credit spreads as well. We have seen significant decompression, with higher beta asset classes like High Yield underperforming IG, and BBBs underperforming Single-A rated credit.

The conservative positioning of the portfolio has been beneficial for active performance throughout the first quarter and into April – we have outperformed the benchmark by +33 basis points so far this year, led by our underweight allocations to both overall spread risk and an underweight to more cyclical areas of the market like Automotive and Energy sectors. Leading into April we had near zero exposure to higher beta sectors like High Yield or Capital securities. We used the widening of spreads weakness, particularly ahead of Trump's pivot to pause tariffs on April 9th, to cover the underweight and monetize some of the outperformance.

Another key driver of outperformance in 2025 has been our interest rate positioning – particularly our view that rising uncertainty, tariffs, and a likely expansion of the U.S.'s fiscal deficit, would all put upward pressure on the long-end of the U.S. rate curve as investors demand more premium to own longer-duration treasuries. We have held this curve-steepening (long-end of the curve rising more than the front end) view throughout the year, which has been a material positive. We have monetized about half of this trade as we have reached more long-term normal valuations, but we still see scope for further steepening.



#### Government bond yield curves (10-year minus 2-year)



Notes: Lines are calculated by taking the 10-year benchmark government bond yield minus the two year. U.S. recession bars based on NBER definition

## Given the uncertainty surrounding U.S. tariffs, what is the benefit of a fixed income strategy like AIA Diversified Fixed Income Fund for an investor's portfolio?

**BlackRock**: Despite the volatility to start 2025, and the broad selloff across financial assets, fixed income has fared relatively well as compared to equities, with Investment Grade (IG) Corporate markets returning +1%, with U.S. equities down -10%, with the Magnificent 7 down -23%. Investment Grade corporate assets have been particularly well supported, as the yield and carry profile continue to attract significant amounts of investment from institutional investors like Insurance Companies and Pensions. IG corporates now yield over 5.5%, which is in the 65th percentile over the last 30 years. Even with the selloff in U.S. equities cheapening valuations, U.S. IG corporate credit still out-yields the implied earnings yield of the S&P 500 by more than 1%.

The flexibility of the Diversified Fixed Income fund, which allows us to allocate to Investment Grade, High Yield, and Emerging Market assets also will benefit investors during a period of higher volatility and greater dispersion. Because we are able to allocate to a variety of sectors that have different historical return betas and fundamental sensitivities, it allows for greater alpha generation when asset classes become dislocated from historical trends. We have already seen High Yield corporates underperform Investment Grade by more than -2.5% YTD, creating compelling cross-sector relative value opportunities.



## Looking ahead, what is the strategic positioning of AIA Diversified Fixed Income Fund? Are there any specific areas that deserve attention?

**BlackRock**: Strategically we remain cautious on risk assets - growth concerns and uncertainty-fuelled volatility premium expansion have pushed credit valuations back toward post-Global Financial Crisis median levels. The 90-day tariff pause, plus all-in yield levels we have only seen for a brief period in late-2023 leave scope for a tactical rally, so we no longer view a meaningful underweight as the correct positioning. Longer term, we believe the tights are in for credit spreads for this cycle and we will see wider spreads through 2025. The uncertainty caused by the chaotic and unpredictable tariff rollout has caused both business and consumer confidence to fall precipitously. This will constrain domestic capital investment by businesses, as well as consumer spending and GDP as we progress through the remainder of the year. The still very elevated tariff levels on China, which is the largest U.S. trading partner, leave effective tariff rates very elevated. Recession risk has not been removed by the pause, and credit spreads are not appropriately compensating us for a recessionary outcome.

We expect more dispersion and decompression as we move through the year. While Energy, Autos, and Chemicals have underperformed on tariff concerns, more generic low-BBB credit has only marginally underperformed. We still think caution is warranted on these sectors that are in the eye of the storm of tariffs and policy uncertainty, as there is still little clarity on the ultimate form of tariff policy implementation. High Yield spreads have de-compressed to more compelling valuations vs. Investment Grade, and we added a small tactical trade to that sector in April. We would look to grow that trade to the extent that underperformance and decompression continues. Within IG, given the lack of quality decompression we remain focused on up in quality trades for the time being. We are still maintaining significant dry powder in the form of cash and U.S. treasuries to deploy into what we expect will be volatile markets.

On interest rates, we maintain our core curve steepening bias, albeit in smaller size given the reset in valuations. We expect the Trump administration to be very sensitive to the market pressuring UST yields in response to policy implementation, so will be watching for opportunities to add duration when levels near 5%. We still think the Federal Reserve will have trouble cutting more than 2-3 times this year given the inflation outlook, putting a cap on just how large the rally in rates can be.



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